

Southern Pacific Masters Swimming
PROFIT AND LOSS
 January - August, 2014

	JAN 2014	FEB 2014	MAR 2014	APR 2014	MAY 2014	JUN 2014	JUL 2014	AUG 2014	TOTAL
Income									
Awards Sales	2,033.90	133.10	161.70	260.70			202.95		\$2,792.35
Promotional Sales	180.00	411.25		10.00					\$601.25
Registration Revenue									\$0.00
Offline Registrations	706.00	706.00	548.00	176.00	121.00	53.00	707.00	729.00	\$3,746.00
Offline Registrations Expense	-513.00	-519.00	-396.00	-110.00	-78.00		-536.00	-8.00	\$ -2,160.00
Online Registrations	21,427.00	14,487.00	4,311.00	3,499.00	2,377.00		6,249.00	3,024.00	\$55,374.00
Total Registration Revenue	21,620.00	14,674.00	4,463.00	3,565.00	2,420.00	53.00	6,420.00	3,745.00	\$56,960.00
Sanction Revenue									\$0.00
Open Water				50.00	25.00	500.00	175.00	2,712.00	\$3,462.00
Open Water Expense							-3,000.00	-1,000.00	\$ -4,000.00
Pool	300.00	200.00	50.00		250.00	50.00	50.00	50.00	\$950.00
Total Sanction Revenue	300.00	200.00	50.00	50.00	275.00	550.00	-2,775.00	1,762.00	\$412.00
Total Income	\$24,133.90	\$15,418.35	\$4,674.70	\$3,885.70	\$2,695.00	\$603.00	\$3,847.95	\$5,507.00	\$60,765.60
Gross Profit	\$24,133.90	\$15,418.35	\$4,674.70	\$3,885.70	\$2,695.00	\$603.00	\$3,847.95	\$5,507.00	\$60,765.60
Expenses									
Awards									\$0.00
Annual						48.38			\$48.38
Total Awards	0.00	0.00	0.00	0.00	0.00	48.38	0.00	0.00	\$48.38
Bank Charges	3.00	13.00	19.99			1.78	1.84	11.84	\$51.45
Clinics & Seminars		920.58			149.00	633.01		-100.00	\$1,602.59
Convention									\$0.00
Advances						16,293.00	2,462.00		\$18,755.00
Registration								2,550.00	\$2,550.00
Total Convention	0.00	0.00	0.00	0.00	0.00	16,293.00	2,462.00	2,550.00	\$21,305.00
Entry Fees - Comp'd	397.00		187.00						\$584.00
Equipment - Purchases		260.00							\$260.00
Equipment - Storage	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$800.00
Individual Registrations - Comp'd	960.00								\$960.00
Office Expenses & Supplies			107.44						\$107.44
Phone & Fax			897.99				130.30	94.11	\$1,122.40
Postage			855.80			147.08		21.05	\$1,023.93
Professional Fees									\$0.00
Legal & Accounting		75.00		8.00	550.00				\$633.00
Meet Operations	100.00		600.00		400.00	200.00		400.00	\$1,700.00
Newsletter/Top 10 Recorder	416.66		1,249.98		416.66	416.66	416.66	416.66	\$3,333.28
Open Water Referee						50.00			\$50.00
Registrar	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	1,350.00	\$10,800.00
Total Professional Fees	1,866.66	1,425.00	3,199.98	1,358.00	2,716.66	2,016.66	1,766.66	2,166.66	\$16,516.28
Promotional & Advertising	2,576.20	22.00	3,424.81				40.00	3,068.74	\$9,131.75
Software			318.58			299.36	154.03	101.10	\$873.07
Stationery & Printing			5,274.97				348.79		\$5,623.76
Taxes & Licenses					25.00				\$25.00
Travel	169.50		830.38		166.90	256.66		380.52	\$1,803.96
Website & Web Development		720.00							\$720.00
Total Expenses	\$6,072.36	\$3,460.58	\$15,216.94	\$1,458.00	\$3,157.56	\$19,795.93	\$5,003.62	\$8,394.02	\$62,559.01

	JAN 2014	FEB 2014	MAR 2014	APR 2014	MAY 2014	JUN 2014	JUL 2014	AUG 2014	TOTAL
Net Operating Income	\$18,061.54	\$11,957.77	\$ -10,542.24	\$2,427.70	\$ -462.56	\$ -19,192.93	\$ -1,155.67	\$ -2,887.02	\$ -1,793.41
Other Income									
Interest Earned	1.07				2.01	1.02	0.98	1.02	\$6.10
Miscellaneous Income		0.01					100.00		\$100.01
Total Other Income	\$1.07	\$0.01	\$0.00	\$0.00	\$2.01	\$1.02	\$100.98	\$1.02	\$106.11
Other Expenses									
Miscellaneous Expense			0.01						\$0.01
Total Other Expenses	\$0.00	\$0.00	\$0.01	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.01
Net Other Income	\$1.07	\$0.01	\$ -0.01	\$0.00	\$2.01	\$1.02	\$100.98	\$1.02	\$106.10
Net Income	\$18,062.61	\$11,957.78	\$ -10,542.25	\$2,427.70	\$ -460.55	\$ -19,191.91	\$ -1,054.69	\$ -2,886.00	\$ -1,687.31

Wednesday, Sep 03, 2014 11:12:23 AM PDT GMT-7 - Cash Basis