



Southern Pacific Masters Swimming

PROFIT AND LOSS

January - November, 2016

	JAN 2016	FEB 2016	MAR 2016	APR 2016	MAY 2016	JUN 2016	JUL 2016	AUG 2016	SEP 2016	OCT 2016	NOV 2016	TOTAL
INCOME												
Awards Sales	1,230.10											\$1,230.10
Clinic & Seminar Income									296.00			\$296.00
Registration Revenue												\$0.00
Donations - LMSC	1,051.00	49.00	160.00		70.00	40.00	30.00	30.00	100.00	95.00	15.00	\$1,640.00
Offline Registrations	231.00	836.00	123.00	29.00	69.00	236.00	222.00	354.00	25.00	130.00	10.00	\$2,265.00
Offline Registrations Expense	-156.00	-580.00	-78.00		-39.00	-156.00	-117.00	-64.00		-75.00		\$ -1,265.00
Online Registrations	21,585.00	14,620.00	4,290.00	3,375.00	2,745.00	2,535.00	3,465.00	2,638.00	3,270.00	1,920.00	2,085.00	\$62,528.00
Total Registration Revenue	22,711.00	14,925.00	4,495.00	3,404.00	2,845.00	2,655.00	3,600.00	2,958.00	3,395.00	2,070.00	2,110.00	\$65,168.00
Sanction Revenue												
Open Water	3,204.00	200.00	100.00						2,184.00	624.00		\$6,312.00
Open Water Expense							-395.00		-1,820.00	-885.00	-100.00	\$ -3,200.00
Pool	400.00	175.00	300.00	75.00	225.00		150.00		300.00	75.00		\$1,700.00
Pool Expense			-100.00	-100.00	-150.00	-100.00	-100.00	-100.00	-200.00	-50.00	-50.00	\$ -950.00
Total Sanction Revenue	3,604.00	375.00	300.00	-25.00	75.00	-100.00	-345.00	-100.00	464.00	-236.00	-150.00	\$3,862.00
Total Income	\$27,545.10	\$15,300.00	\$4,795.00	\$3,379.00	\$2,920.00	\$2,555.00	\$3,255.00	\$2,858.00	\$4,155.00	\$1,834.00	\$1,960.00	\$70,556.10
GROSS PROFIT	\$27,545.10	\$15,300.00	\$4,795.00	\$3,379.00	\$2,920.00	\$2,555.00	\$3,255.00	\$2,858.00	\$4,155.00	\$1,834.00	\$1,960.00	\$70,556.10
EXPENSES												
Awards												\$0.00
Annual											380.55	\$380.55
Competition - Open Water		1,219.67						386.19	253.92			\$1,859.78
Total Awards		1,219.67						386.19	253.92		380.55	\$2,240.33
Bank Charges	17.44	69.32	20.39	11.78	14.64	11.78	14.64	43.35	44.92	15.14	42.46	\$305.86
Clinics & Seminars		140.72		450.00		129.20			1,807.07		745.40	\$3,272.39
Convention												\$0.00
Advances	-381.25						18,230.00			1,159.00	-1,159.00	\$17,848.75
Other Convention Expenses								542.25	444.41			\$986.66
Registration								2,880.00				\$2,880.00
Total Convention	-381.25						18,230.00	3,422.25	444.41	1,159.00	-1,159.00	\$21,715.41

	JAN 2016	FEB 2016	MAR 2016	APR 2016	MAY 2016	JUN 2016	JUL 2016	AUG 2016	SEP 2016	OCT 2016	NOV 2016	TOTAL
Entry Fees - Comp'd	306.00				85.00				79.00			\$470.00
Equipment - Purchases		646.00										\$646.00
Individual Registrations - Comp'd		1,296.00										\$1,296.00
Office Expenses & Supplies	23.05								110.84			\$133.89
Phone & Fax	59.00	59.00	59.00	59.00	59.00	59.00	59.00	59.00	59.00	59.00		\$590.00
Postage	34.30			16.17			7.15	20.50		30.97		\$109.09
Professional Fees												\$0.00
Legal & Accounting			32.00				550.00					\$582.00
Newsletter										220.00	220.00	\$440.00
Newsletter/Top 10 Recorder	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33	483.33			\$4,349.97
Registrar	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,675.00	1,850.00	1,850.00	\$18,775.00
Top 10/Recorder										625.00	625.00	\$1,250.00
Total Professional Fees	2,158.33	2,158.33	2,190.33	2,158.33	2,158.33	2,158.33	2,708.33	2,158.33	2,158.33	2,695.00	2,695.00	\$25,396.97
Software	491.10	57.21	61.15	59.18	61.15	59.18	61.15	61.15	59.18	61.15		\$1,031.60
Stationery & Printing	110.62			25.22	11.66	60.94		53.84	40.39	42.97		\$345.64
Taxes & Licenses							25.00					\$25.00
Video Services	2,335.00			1,690.00					1,480.00			\$5,505.00
Website & Web Development	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	\$660.00
Total Expenses	\$5,213.59	\$5,706.25	\$2,390.87	\$4,529.68	\$2,449.78	\$2,538.43	\$21,165.27	\$6,264.61	\$6,597.06	\$4,123.23	\$2,764.41	\$63,743.18
NET OPERATING INCOME	\$22,331.51	\$9,593.75	\$2,404.13	\$ -1,150.68	\$470.22	\$16.57	\$ -17,910.27	\$ -3,406.61	\$ -2,442.06	\$ -2,289.23	\$ -804.41	\$6,812.92
OTHER INCOME												
Interest Earned	0.85	0.84	0.80	0.85	0.82	0.84	0.84	1.35	0.35	0.82	0.85	\$9.21
Total Other Income	\$0.85	\$0.84	\$0.80	\$0.85	\$0.82	\$0.84	\$0.84	\$1.35	\$0.35	\$0.82	\$0.85	\$9.21
NET OTHER INCOME	\$0.85	\$0.84	\$0.80	\$0.85	\$0.82	\$0.84	\$0.84	\$1.35	\$0.35	\$0.82	\$0.85	\$9.21
NET INCOME	\$22,332.36	\$9,594.59	\$2,404.93	\$ -1,149.83	\$471.04	\$17.41	\$ -17,909.43	\$ -3,405.26	\$ -2,441.71	\$ -2,288.41	\$ -803.56	\$6,822.13