



# Southern Pacific Masters Swimming

## Income Statement January - October, 2023

	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	TOTAL
<b>Income</b>											
4000 Membership Fees											\$0.00
4010 Online Registrations	22,652.00	8,877.00	3,234.00	3,360.00	2,632.00	2,702.00	2,478.00	2,388.00		2,884.00	\$51,207.00
<b>Total 4000 Membership Fees</b>	<b>22,652.00</b>	<b>8,877.00</b>	<b>3,234.00</b>	<b>3,360.00</b>	<b>2,632.00</b>	<b>2,702.00</b>	<b>2,478.00</b>	<b>2,388.00</b>		<b>2,884.00</b>	<b>\$51,207.00</b>
4100 Meet/Open Water Revenue											\$0.00
4110 Pool Meet Fees											\$0.00
4111 Pool (Non-Championship)			-50.00		-100.00	-200.00	350.00				\$0.00
4112 Pool (Championship)		-50.00				-50.00	100.00				\$0.00
<b>Total 4110 Pool Meet Fees</b>		<b>-50.00</b>	<b>-50.00</b>		<b>-100.00</b>	<b>-250.00</b>	<b>450.00</b>				<b>\$0.00</b>
<b>Total 4100 Meet/Open Water Revenue</b>		<b>-50.00</b>	<b>-50.00</b>		<b>-100.00</b>	<b>-250.00</b>	<b>450.00</b>				<b>\$0.00</b>
4200 Other Event Income		987.30								-987.30	\$0.00
4800 Interest And Dividend Income	2.55	2.55	2.31	2.54	-13.32	371.06	384.84	386.32	375.29	376.69	\$1,890.83
4900 Other Types of Income											\$0.00
4910 Other Event Income			147.14						267.89	987.30	\$1,402.33
4950 Contributions and Donations	4,007.00	580.00	75.00	45.00	90.00	35.00	15.00	50.00		31.00	\$4,928.00
<b>Total 4900 Other Types of Income</b>	<b>4,007.00</b>	<b>580.00</b>	<b>222.14</b>	<b>45.00</b>	<b>90.00</b>	<b>35.00</b>	<b>15.00</b>	<b>50.00</b>	<b>267.89</b>	<b>1,018.30</b>	<b>\$6,330.33</b>
<b>Total Income</b>	<b>\$26,661.55</b>	<b>\$10,396.85</b>	<b>\$3,408.45</b>	<b>\$3,407.54</b>	<b>\$2,608.68</b>	<b>\$2,858.06</b>	<b>\$3,327.84</b>	<b>\$2,824.32</b>	<b>\$643.18</b>	<b>\$3,291.69</b>	<b>\$59,428.16</b>
<b>GROSS PROFIT</b>	<b>\$26,661.55</b>	<b>\$10,396.85</b>	<b>\$3,408.45</b>	<b>\$3,407.54</b>	<b>\$2,608.68</b>	<b>\$2,858.06</b>	<b>\$3,327.84</b>	<b>\$2,824.32</b>	<b>\$643.18</b>	<b>\$3,291.69</b>	<b>\$59,428.16</b>
<b>Expenses</b>											
5000 Programs and Activities											\$0.00
5010 Pool Meet Expenses	-1,500.00	1,500.00	4,500.00	1,500.00		4,500.00	500.00	10,750.00		250.00	\$22,000.00
5015 Open Water Expenses									6,000.00	4,908.00	\$10,908.00
5020 Clinics and Seminars		600.00		300.00	1,000.00				6,177.50	1,633.61	\$9,711.11
5035 Recognition Awards	370.01			240.96							\$610.97
5040 Program Discounts		196.00	596.00			-150.00					\$642.00
<b>Total 5000 Programs and Activities</b>	<b>-1,129.99</b>	<b>2,296.00</b>	<b>5,096.00</b>	<b>2,040.96</b>	<b>1,000.00</b>	<b>4,350.00</b>	<b>500.00</b>	<b>10,750.00</b>	<b>12,177.50</b>	<b>6,791.61</b>	<b>\$43,872.08</b>
5500 Convention											\$0.00
5510 Advances							7,364.50	48.00			\$7,412.50
5520 Registration										1,750.00	\$1,750.00
<b>Total 5500 Convention</b>							<b>7,364.50</b>	<b>48.00</b>		<b>1,750.00</b>	<b>\$9,162.50</b>
5600 Adult Learn to Swim											\$0.00
5620 Adults Learning to Swim Scholarships			1,375.00		125.00	-125.00	40.00				\$1,415.00
<b>Total 5600 Adult Learn to Swim</b>			<b>1,375.00</b>		<b>125.00</b>	<b>-125.00</b>	<b>40.00</b>				<b>\$1,415.00</b>



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	JAN 2023	FEB 2023	MAR 2023	APR 2023	MAY 2023	JUN 2023	JUL 2023	AUG 2023	SEP 2023	OCT 2023	TOTAL
5700 Coach and Club Development											\$0.00
5710 Coach Development											\$0.00
5712 USMS Coaching Level 1 and 2 Scholarships						375.00	125.00				\$500.00
5713 USMS Coaching Level 3 Scholarships						430.00	225.00				\$655.00
<b>Total 5710 Coach Development</b>						<b>805.00</b>	<b>350.00</b>				<b>\$1,155.00</b>
<b>Total 5700 Coach and Club Development</b>						<b>805.00</b>	<b>350.00</b>				<b>\$1,155.00</b>
6000 Administrative Expenses											\$0.00
6010 Office Expenses											\$0.00
6011 Bank Charges	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	10.00	\$100.00
6014 Phone and Fax	149.90										\$149.90
6015 Software				720.00	-720.00						\$0.00
<b>Total 6010 Office Expenses</b>	<b>159.90</b>	<b>10.00</b>	<b>10.00</b>	<b>730.00</b>	<b>-710.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>10.00</b>	<b>\$249.90</b>
6050 Meeting Expenses											\$0.00
6052 Annual Meeting									0.00	300.00	\$300.00
6053 SCPPOA Expenses									60.00		\$60.00
<b>Total 6050 Meeting Expenses</b>									<b>60.00</b>	<b>300.00</b>	<b>\$360.00</b>
6070 Professional Fees											\$0.00
6072 Newsletter	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$2,500.00
6073 Top 10/Recorder	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	500.00	\$5,000.00
<b>Total 6070 Professional Fees</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>750.00</b>	<b>\$7,500.00</b>
6080 Advertising and Promotional										3,698.89	\$3,698.89
<b>Total 6000 Administrative Expenses</b>	<b>909.90</b>	<b>760.00</b>	<b>760.00</b>	<b>1,480.00</b>	<b>40.00</b>	<b>760.00</b>	<b>760.00</b>	<b>760.00</b>	<b>820.00</b>	<b>4,758.89</b>	<b>\$11,808.79</b>
6100 Website and Social Media					720.00					720.00	\$1,440.00
6200 Paid Registrar	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	250.00	\$2,500.00
6300 Other Expenses											\$0.00
6310 Donations and Grants										1,500.00	\$1,500.00
6350 Scholarships											\$0.00
6351 Individual Registrations Waived		2,200.00	120.00	-90.00	30.00	60.00					\$2,320.00
<b>Total 6350 Scholarships</b>		<b>2,200.00</b>	<b>120.00</b>	<b>-90.00</b>	<b>30.00</b>	<b>60.00</b>					<b>\$2,320.00</b>
<b>Total 6300 Other Expenses</b>		<b>2,200.00</b>	<b>120.00</b>	<b>-90.00</b>	<b>30.00</b>	<b>60.00</b>				<b>1,500.00</b>	<b>\$3,820.00</b>
<b>Total Expenses</b>	<b>\$29.91</b>	<b>\$5,506.00</b>	<b>\$7,601.00</b>	<b>\$3,680.96</b>	<b>\$2,165.00</b>	<b>\$6,100.00</b>	<b>\$9,264.50</b>	<b>\$11,808.00</b>	<b>\$13,247.50</b>	<b>\$15,770.50</b>	<b>\$75,173.37</b>
NET OPERATING INCOME	<b>\$26,631.64</b>	<b>\$4,890.85</b>	<b>\$ -4,192.55</b>	<b>\$ -273.42</b>	<b>\$443.68</b>	<b>\$ -3,241.94</b>	<b>\$ -5,936.66</b>	<b>\$ -8,983.68</b>	<b>\$ -12,604.32</b>	<b>\$ -12,478.81</b>	<b>\$ -15,745.21</b>
NET INCOME	<b>\$26,631.64</b>	<b>\$4,890.85</b>	<b>\$ -4,192.55</b>	<b>\$ -273.42</b>	<b>\$443.68</b>	<b>\$ -3,241.94</b>	<b>\$ -5,936.66</b>	<b>\$ -8,983.68</b>	<b>\$ -12,604.32</b>	<b>\$ -12,478.81</b>	<b>\$ -15,745.21</b>